



Consulting & Project Management

Consultant Profile

Terry Emselle

Managing Director, FTG Services Pty Ltd



Floorcovering Technologies Group (FTG) is Australia's largest independent commercial floorcovering consultancy with offices in Melbourne and Sydney and new office soon to be opened in Canberra.

Managing Director, Terry Emselle, is a second generation carpet consultant with over 15 years commercial carpet consulting and project management experience.

The FTG business was started by his father, highly respected industrial chemist and chartered textile technologist Noel Emselle, who has over 45 years of industry experience, including 20 years as a carpet and resilient flooring consultant. Noel is now Technical Director of FTG and Terry has stepped up to run the company under a succession plan.

In 1983 Terry became involved in the FTG consultancy and project management businesses initially under the tutelage of his father. During that time he was diligent in absorbing industry knowledge and gaining the experience needed to deal with the complexities of all types of floors and floor coverings and the industries associated with them. During his early training he was responsible for sales and marketing as well as managing major carpet procurement and installation projects in Sydney, Melbourne, Canberra and Hobart.

As a project manager, Terry quickly gained the respect of his industry peers, subcontractors and clients alike for his fair and honest, "no nonsense" approach to getting the job done right, the first time. His ability to communicate effectively with everyone from CEOs to labourers has enabled him to achieve excellent results in even the most difficult conditions.

Terry continues to have a direct consultancy role in major projects and amongst others is consulting on the \$1B+ Royal Children's Hospital Project in Melbourne.

Terry and his wife Jacinta have twins in secondary education. His personal interests include aviation (he is a qualified commercial pilot), aquaponics, gardening, DIY projects, travel, and spending quality time with his family.

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